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| COMPANY NAME | ARMCOMP |
| COMPANY TYPE (LEGAL FORM) | Limited |
| BANK DETAILS | IBAN RO67 BTRL EURCRT0V13696201 SWIFT CODE BTRLRO22 |
| VAT NO | RO198219 |
| COMPANY OWNERSHIP | Armbruster Iacob, Armbruster Valeriu, Armbruster Eugen |
| FOUNDATION DATE | 14.04.1992 |
| FULL COMPANY ADDRESS | ARMCOMP SRL 117155 Budeasa Mica 213, ARGES County, ROMANIA www.armcomp.ro |
| CONTACT DETAILS OFFICE | Information/orders Phone +40 248 236 359, Fax +40 248 236 140 Email: office@armcomp.ro |
| QUALITY & COMMERCIAL MANAGER | Armbruster Valeriu Mobile: +40 747 111 169 Email: vali@armcomp.ro |
| TECHNICAL MANAGER | Armbruster Eugen Mobile: +40 747 111 174 Email: eugen@armcomp.ro |
| COMPANY'S OFFICES AND PRODUCTION FACILITIES | Budeasa Mica (6 km distance from Pitesti) - total surface (land): 15.000 sqm - built surface: 3.300 sqm - rubber production: 1900 sqm (launched in exploitation - i.e.: 2005, 2020) - plastic production: 400 sqm (l.e.2016) - mould & metalworking: 250 sqm (l.e 2014) - storage, assembling part, offices: 800 sqm (l.e.:2017-2018) |
| MAIN ACTIVITY AND PRODUCTS RANGE | Rubber items We produce all parts in rubber, from the simplest to the most complicated design, in standard or special qualities. We produce the parts in NBR, EPDM, PVC-NBR, silicone, natural rubber, FKM, CR and so on. Our laboratory develops specific mixtures corresponding to your specifications. If required a metallic or textures insert, can be added. |

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| | <p>Our rubber products:</p> <ul style="list-style-type: none"> - piston seal - anti-vibrations components - rubberblock - silentblock - gaskets - diaphragms (for: fuel pumps, carburetors, injection systems, regulators, safety valves and more) - rubber-metal gaskets - special O-Ring - brake facing - rubber buffers and so on <p>Plastic and Thermoplastic Elastomer (TPE) products:</p> <ul style="list-style-type: none"> - plastic parts, max weight 350g - thermoplastic products – made from thermoplastic rubbers (a class of copolymers or a physical mix of polymers-usually a plastic and a rubber- which consist of materials with both thermoplastic and elastomeric properties) <p>Metalworking</p> <ul style="list-style-type: none"> - moulds production - different metal parts produced by turning, milling, erosion all by Computer Numeric Control |
| <p>STRATEGY – BRIEF DESCRIPTION</p> | <p>Main activity is in rubber industry.</p> <p>Till this moment we produce over 1200 of different rubber items, most of them including mould design and processing. From 2002 we start export with gasket for firefight equipment, connecting hose, valves, cocks in France continuing in 2005 with industrial gaskets in Italy. At this moment, the export cover country like Germany, Holland, Italy, France, Spain, Austria, as so and represent 70% of the turnover.</p> <p>Our intention is to offer a complete solution for our clients’ needs. This is why we design and produce the moulds, we create the receipts and manufacture the rubber compound, we test the compound properties and, after vulcanization, we check and test the final product to fulfill all the client requirements.</p> <p>Future plans foresee extension of the production capacity (moulds, rubber and plastic production). In this order we build up a new production/storage hall and we planned new equipment acquisition: CNC waterjet cutting machine, plastic and rubber injections machines.</p> |
| <p>LATEST INVESTMENTS</p> | <p>2013 - Production hall (250 sqm)</p> <ul style="list-style-type: none"> - Production and storage hall (350 sqm) <p>2017 - Storage and offices plant (550 sqm)</p> |

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| | <ul style="list-style-type: none"> - CNC Vertical Mill – Hurco - CNC Lathe - 5 rubber injection press - 2 plastic injection machine - internal mixer 30L for colored rubber - 1 internal mixer 70L for black rubber |
| | 2018 - Internal mixing loading automation <ul style="list-style-type: none"> - 3 rubber injection presses |
| | 2019 - CNC Vertical Mill <ul style="list-style-type: none"> - 1 plastic injection press |
| | 2020 - production hall (400 sqm) <ul style="list-style-type: none"> - 2 rubber injection press |
| | 2021 - storage hall (500 sqm) <ul style="list-style-type: none"> - 6 rubber injection press |
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| TURNOVER | 2018 | 2019 | 2020 | 2021 |
|-----------------------|-----------|-----------|-----------|-----------|
| Total turnover in EUR | 2.143.500 | 2.120.000 | 2.380.000 | 3.140.000 |
| Export % | 85 | 80 | 75 | 80 |

| Turnover distribution per main customers 2021 | Customer | Turnover % |
|---|-----------------------------------|-------------------|
| | Sealing system Germany | 34.0 % |
| | Appliance gaskets Romania-Germany | 24.0 % |
| | Sealing gaskets Germany | 7.4 % |
| | Appliance gaskets Lithuania | 6.0 % |
| | Industrial gaskets Italy | 4.1 % |
| | Industrial gaskets Germany | 4.0 % |
| | Appliance gaskets Romania | 3.5 % |
| | Industrial gaskets Netherlands | 2.4 % |

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| Total number of employees | 120 |
| Work organization (shifts/day, days/week) | 3 shifts/day, 5days/week |
| Number of workers | 85 |

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| Rubber production | - 70L internal mixer |
| Compounds | - 35L internal mixer (for colored compounds) |
| | - 3 mixing rolls, 1 charger extruder |
| Compression vulcanization | - 14 hydraulic presses (from 250x250 to 600x600) |
| | - REP injection press 300x300 |
| Injection vulcanization | - 2 Rutil injection press 400x400, 1500 ccm |
| 24 presses | - 1 Rutil injection presses 800x700, 2500 ccm |
| | - 3 REP injection press 500x450, 170 to, 750 ccm |
| | - 4 Maplan inj. presses 400x500,150t,750 ccm |
| | - 1 W&F injection press 600x500, 250t,1500 ccm |

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| <p>Other rubber equipment</p> <p>Laboratory equipment</p> | <ul style="list-style-type: none"> - 1 W&F H inj. press 650x500, 250t, 1500 ccm - 4 Desma inj. presses 650x500, 250t, 1500 ccm - R300 injection press 650x600, 4000 ccm - 4 Maplan Inj press 650x560, 2000 ccm - 2 Maplan Inj press 800x750, 4000 ccm - 250 mm calender - deflashing cryogenic tank - ultrasound vat & glass sanding - oven for post-vulcanization - internal mixer, rheometer, mechanics performance test machinery, rubber hardness test equipment, conditioning air oven, analytically balance... |
| <p>Plastic and TPE production</p> | <ul style="list-style-type: none"> - Negri Bossi injection machine 130 to - Negri Bossi injection machine 110 to - Negri Bossi injection machine 90 to - Battenfeld injection machine 50 to |
| <p>Tool manufacture</p> | <ul style="list-style-type: none"> - 3 Hurco CNC Vertical Mill - 2 CNC Lathe - Wire Cutting Machine - EDM Machine - conventional lathes, mills and drill machines |
| <p>Tools</p> | <ul style="list-style-type: none"> - mould design and manufacture |

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| <p>Quality certifications</p> | <ul style="list-style-type: none"> - Certified Quality System (ISO 9001:2001) implemented with Romanian Auto Register, Management Systems Certification Body (Certificate No 079 / 06.10.2009) - Conformity Certificate (no 962 and 1759) from Romanian Auto Register for “rubber bumpers for hydraulic brake pumps“and “braking pomp repairing set” |
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