

## GENERAL INFORMATION

<b>Company name</b>	<b>ARMCOMP</b>
<b>Company type (legal form)</b>	<b>Limited</b>
<b>BANK ACCOUNT No</b>	<b>RO30RNCB0022047205210003</b> <b>BCR PITESTI</b>
<b>VAT No</b>	<b>RO198219</b>
<b>Company ownership</b>	<b>Armbruster Iacob, Armbruster Valeriu, Armbruster Eugen</b>
<b>Foundation date</b>	<b>14.04.1992</b>
<b>Full company address</b>	<b>ARMCOMP srl</b> <b>117155 Budeasa Mica 213, ARGES county</b> <b>ROMANIA</b> <a href="http://www.armcomp.ro">www.armcomp.ro</a>
<b>Chairman (name, phone)</b>	<b>Armbruster Iacob +40248236067</b>
<b>Contact person (name, position, phone, fax, e-mail)</b>	<b>Armbruster Valeriu quality &amp; commercial manager</b> <b>Mobile +40747111169</b> <b>Phone +40248236359, fax +40248236140</b> <b>Email : <a href="mailto:vali@armcomp.ro">vali@armcomp.ro</a></b>
<b>Company's offices and production facilities</b>	<ol style="list-style-type: none"> <li><b>1. Budeasa Mica (4km distance from Pitesti)</b> <ul style="list-style-type: none"> <li>- <b>rubber items production, head office</b></li> <li>- total surface : 10.000 sqm</li> <li>- built surface : 2.000 sqm (launched in exploitation in may, 2005)</li> </ul> </li> <li><b>2. Budeasa (7km distance from Pitesti)</b> <ul style="list-style-type: none"> <li>- <b>metallic items, plastic items production</b></li> <li>- total surface : 1.300 sqm</li> <li>- built surface : 800 sqm</li> </ul> </li> </ol>
<b>Main activity and products range</b>	<p><b>Rubber items</b></p> <p>We produce all parts in rubber, from the simplest to the most complicated design, in standard or special qualities. We produce the parts in NBR, EPDM, compound PVC-NBR, silicone, natural rubber and so on. Our laboratory develops specific mixtures corresponding to your specifications. If required a metallic or textures insert can be added.</p> <p>Our products:</p> <ul style="list-style-type: none"> <li>- piston seals</li> <li>- anti-vibrations components</li> <li>- rubberblock</li> <li>- silenblock</li> <li>- gaskets</li> <li>- diaphragms (for : fuel pumps, carburetors, injection systems, regulators, safety valves and more)</li> <li>- rubber-metal gaskets</li> <li>- special O-Ring</li> <li>- brake facing</li> <li>- rubber buffers and so on</li> </ul> <p><b>Non-ferrous alloy pressure die-casting</b></p> <p>We produce small parts from only a few grams to a</p>

	maximum of about 1 kg made of zinc alloy (zamak) <b>Metal stamping</b> <b>Plastic products</b>
<b>Strategy – brief description</b>	<p>Main activity is in rubber industry. At this time we produce over 500 rubber items From 2002 we start export with gasket for firefight equipment, connecting hose, valves, cocks in France continuing in 2005 with industrial gaskets in Italy.</p> <p>At this moment the export cover country like Germany, Holland, Italy, France, Spain, Austria, Future plans foresee extension of rubber services by including the moulds production in our own production flow. In this order we will build up a new production hall and endowment with the following equipment:</p> <ul style="list-style-type: none"> <li>- Vertical Milling Center CNC ;</li> <li>- CNC lathe;</li> </ul>
<b>Organization chart</b>	<p><b>General manager</b></p> <ul style="list-style-type: none"> <li>- <b>Technical manager</b></li> <li>- <b>Production manager</b></li> <li>- <b>Quality &amp; commercial manager</b></li> </ul>

## TURNOVER

	2007	2008	2009	2010
<b>Total turnover in lei (RON)</b>	<b>2.412.000</b>	<b>2.426.000</b>	<b>2.390.000</b>	<b>2.875.000</b>
<b>-/- EUR</b>	<b>722.800</b>	<b>843.000</b>	<b>563.680</b>	<b>682.900</b>
<b>Automotive industry %</b>	<b>65</b>	<b>53</b>	<b>45</b>	<b>25</b>
<b>Export %</b>	<b>22</b>	<b>28.5</b>	<b>31</b>	<b>35</b>

	Customer	Turnover %
<b>Turnover distribution per main customers 2010</b>	<b>Appliance gaskets</b>	<b>24 %</b>
	<b>Industrial gaskets Italy</b>	<b>12.5 %</b>
	<b>Automotive gaskets Spain</b>	<b>11.3 %</b>
	<b>Auto spare parts Mioveni</b>	<b>4.5 %</b>
	<b>Industrial gaskets France</b>	<b>2.7 %</b>

## EMPLOYEES

<b>Total number of employees</b>	<b>50</b>
<b>Work organization (shifts/day, days/week)</b>	<b>3 shifts/day, 5days/week</b>
<b>Number of workers</b>	<b>37</b>

## PRODUCTION

<b>Rubber production</b>	<ul style="list-style-type: none"> <li>- 25l internal mixer</li> <li>- 3 mixing rolls, 1 charger extruder</li> <li>- 20 hydraulic presses (from 250x250 to 600x600)</li> <li>- 2 Rutil injection presses 400*400, 1500cm</li> <li>- 1 injection press 500x450, 170 to, 750 cmc</li> <li>- 1 injection press 600x550, 200 to, 700 cmc</li> <li>- 1 Maplan injection press 500x500, 250to, 1000cmc</li> <li>- 1 REP injection press 300x300</li> <li>- 250 mm calender</li> <li>- deflashing cryogenic tank</li> <li>- ultrasound vat &amp; glass sanding</li> <li>- laboratory with : internal mixer, rheometer, mechanics performance test machinery, rubber hardness test equipment, conditioning air oven, analytical balance...</li> </ul>
<b>Other equipment</b>	<ul style="list-style-type: none"> <li>- 6 cupping presses</li> <li>- 5 lathes</li> <li>- 6 injection plastic presses,</li> </ul>
<b>Average overall production (yearly production capacity)</b>	<ul style="list-style-type: none"> <li>- rubber mixings : 300 t</li> <li>- technical rubber items : 80 t</li> <li>- membranes: 10.000 sq</li> <li>- plastic injection: 20 t</li> <li>- metallic items( died and cupped) 60t</li> <li>- high pressure molding (Zn-Al allied materials) 25t</li> </ul>
<b>Tools</b>	<ul style="list-style-type: none"> <li>- mould design and manufacture</li> </ul>

## QUALITY

<b>Quality certifications (which?)</b>	<ul style="list-style-type: none"> <li>- Certified Quality System (ISO 9001:2000) implemented with Romanian Auto Register, Management Systems Certification Body (Certificate No 079 / 06.10.2009)</li> <li>- Conformity Certificate (no 962 and 1759) from Romanian Auto Register for “rubber bumpers for hydraulic brake pumps “ and “braking pomp repairing set”</li> </ul>
--	--